

## ELECTRICITY SUPPLY MANAGEMENT SERVICES

**Cargill Energy and Risk Management Solutions (CERMS)** uses our extensive hands-on experience in energy procurement to help you get the most out of your electricity contracts. Whether you operate in regulated or deregulated markets our knowledge of tariffs, contract terms and regulatory changes reduces the chance that you'll miss opportunities to save money. Our proven ability to perform a thorough load analysis increases your potential to identify savings.

### OPEN ACCESS MARKETS

- **Load Analysis:** knowing when and how much power you consume allows you to command more beneficial pricing.
- **Benchmark Analysis:** comparative analysis of tariffs vs. expected market results provides an estimate of potential savings.
- **RFP Development:** using knowledge gained from these analytics, we construct and disseminate a clearly defined RFP that meets suppliers information requirements.
- **Reverse Auction:** a unique online tool that obtains the best pricing from competing suppliers. CERMS manages the set-up, implementation and evaluation of the entire process.
- **Contract Negotiation:** drawing on our years of experience, we work with you to ensure that terms and conditions are best suited to your individual needs.
- **Risk Management:** ability to apply risk management strategies in consideration of market conditions and purchasing terms, in conjunction with Cargill Energy Services.

### REGULATED MARKETS

- **Load Analysis:** knowing not just how much but when you consume power allows you to command beneficial pricing.
- **Tariff Optimization:** we weed through the complexity of tariff structures to ensure you're capturing the most advantageous pricing.
- **Tariff Discounts:** changing regulations may offer the opportunity to capture discounts not previously available.
- **Contract Negotiations:** drawing on our extensive experience, we negotiate with your utility on pricing, terms and conditions where available.

